



FINANCE & OPERATIONS BOARD ADVISORY COMMITTEE MEETING MINUTES

Date: May 9, 2024

Time: 7:30 a.m.

Place: Board of Education Room

1. Deputy Superintendent, Kyle Hayden, welcomed committee members and then reviewed the meeting agenda items.
2. Matt Ortman, Director of School Administration Activities and Athletics presented on the strategic plan of the student activities committee. Jake Slobodnik, Executive Director of Operations, then presented on the activities and athletics capital improvements underway as part of the 2023 Bond Initiative.
3. Jeremy McFadden, Executive Director of Finance, reviewed the Bond 2020 and Bond 2023 quarterly progress reports and the Investment Summary report as of March 31, 2024.
4. Jason Gillam, Director of Business Operations, and Jake Slobodnik presented the bids and contracts as follows:

DESIGN & CONSTRUCTION CONTRACTS

ECC-2401 Early Childhood Center Interior Classroom Additions – from McCown Gordon Construction for HLC (Bond \$3,235,322.00 Estimated)

Intern Room Addition – from Scott Rice Office Works for ABM (Bond \$34,101.00 Estimated)

SPED Building Modifications - from Scott Rice Office Works for ABM (Bond \$39,524.00 Estimated)

SPED Building Modifications - from Scott Rice Office Works for ABM Rm 221 (Bond \$23,886.00 Estimated)

SPED Building Modifications - from Scott Rice Office Works for BRE (Bond \$70,824.00 Estimated)

SPED Building Modifications - from Scott Rice Office Works for HMS (Bond \$40,466.00 Estimated)

Add and Remove Cubbies - from Scott Rice Office Works for IVE (Bond \$6,659.00 Estimated)

Split Room into Conference Room - from Scott Rice Office Works for OMS (Bond \$30,053.00 Estimated)

SPED Building Modifications - from Scott Rice Office Works for OTE (Bond \$59,399.00 Estimated)

Intern Room in Main Office– from Scott Rice Office Works for OTM (Bond \$10,180.00 Estimated)

SPED Building Modifications - from Scott Rice Office Works for VPE (Bond \$55,016.00 Estimated)

Space for AV Desk – from Universal Construction for DO Board Room (Bond \$34,712.00 Estimated)

MS11 Permanent Easement (20') – from Water District No. 1 of Johnson County, KS for MS 11 (N/A \$0.00)

MS11 Graphics – from DLR Group for MS 11 (Bond \$69,250.00 Estimated)

Sidewalk and Curb ADA Compliance MS/HS (24/25) – from Precision Concrete Cutting Midwest for All Middle and High School sites (Bond \$70,293.00 Estimated)

BVN HVAC Project (24/25) – from Trane USA Inc. for BVN (Bond \$4,572,310.00 Estimated)

BIDS

20014 Copier and Smart Laser Printer Services RFP (24-25) – Year 5 of 6 from ImageQuest for All District locations (Capital Outlay \$904,136.16 Estimated)

20022 Electrical Services RFP (24-25) – Year 5 of 5 from MC Electric - \$600,000.00 Estimated; KASA Electric - \$50,000.00 Estimated; and Apple Electric - \$50,000.00 Estimated for District Wide (Capital Outlay \$700,000.00 Estimated)

22018 Pest Control (24-25) – Year 3 of 5 from American Pest Management for District Wide (Capital Outlay \$82,500.00 Estimated)

22030 Waste Pumping Service (24-25) - Year 3 of 5 from K-Mel Industries, Inc. (Honey Wagon) for District Wide (Capital Outlay \$150,000.00 Estimated)

22033 Boilers (24-25) – from AES Associated Equipment Sales for BVN, BVNW, BWV (Capital Outlay \$45,373.00 Estimated)

24009 Cabling Services RFP – from Envision Technology Group for Blue Valley North High School (24-106) (Bond \$101,535.00 Estimated)

24009 Cabling Services RFP – from Envision Technology Group for Prairie Star Elementary School (24-105) (Bond \$49,690.00 Estimated)

24009 Cabling Services RFP – from Envision Technology Group for Harmony Elementary School (24-107) (Bond \$21,596 Estimated)

24009 Cabling Services RFP – from Smart Pro Technologies LLC for Blue Valley Southwest High School (24-111) (Bond \$34,824.69 Estimated)

24020 Custodial Supplies (24-25) – from Brady Industries for District Wide (General Fund / Capital Outlay \$206,191.00 Estimated)

24021 Beverages (24-25) – from 6 Vendors: Keurig Dr. Pepper \$46,910.22; Heartland Coca-Cola \$116,985.07; Hiland Dairy \$24,200.00; Pepsi \$ 55,188.29; US Foods \$70,081.80; and Wil Fischer Distributing of KC \$156,282.00 (Food Service \$469,647.38 Estimated)

24022 Beef (24-25) – from Golden Belt Beef, Inc. for District Wide (Food Service \$97,200.00 Estimated)

24023 Bread (24-25) – from Roma Bakery for District Wide (Food Service \$100,972.50 Estimated)

24024 Milk & Dairy (24-25) – from Hiland Dairy-KC for District Wide (Food Service \$1,106,780.00 Estimated)

24025 Pizza (24-25) – from Copps KC, LLC. For District Wide (Food Service \$346,060.00 Estimated)

24026 Smoothies (24-25) – from Smoothie King for District Wide (Food Service \$66,555.00 Estimated)

24027 Disposal of Exit Signs (24-25) – from Stanion Wholesale Electric for Facility Operations (Capital Outlay \$49,374.93 Estimated)

24028 Vehicle – from Shawnee Mission Ford for Facility Operations (Capital Outlay \$26,919.00)

STATE & LOCAL CONTRACTS – PURCHASES

Athco Acquisition Corp. – This purchase is for the installation of steel beams for scoreboards at BVH, BVN & BVSU (Capital Outlay \$30,685.00)

CDW-G – This purchase of the Airtame Adapters for the A/V classroom replacements. 24-109 (Bond \$21,000.00)

Eagle Technologies – This purchase is for Qumolo storage for cameras (24-097) (Bond \$281,438.25)

Freedom Interiors / Hon Company – This purchase is for library Furniture at Valley Park Elementary. (Gift Fund \$25,236.44)

Kansas City Audio-Visual – This purchase is for 5 Mobile SMART panels for back stock. (24-074) (Bond \$26,620.00)

McConnell & Associates – This purchase is for the complete tennis court replacement at ANTDAC. (Bond \$756,862.00 Estimated)

PB Hoidale Co Inc – This purchase is for hardware for the Fuelmaster system. (Capital Outlay \$44,008.15 Estimated)

Varsity Spirit Fashion – This purchase is for BVH Cheer Gear for 24-25, for up to 51 cheerleaders between three teams. (Activity Fund \$31,764.66 Estimated)

CURRICULUM

95% Group Inc. - This purchase provides the consumable workbooks for the 2024-2025 school year for the 95% Group resources for students in grades K-3. These resources support student learning in key literacy skills for reading and writing and are aligned with the structured literacy approach. This purchase also includes digital presentation files for teachers in grades K-4 to support them in delivering instruction utilizing the resources. This is a one-year purchase. (Learning Resources)

2023/2024
\$132,980.00

2024/2025
\$144,187.70 Estimated

Cengage Learning – This purchase is for students in the social studies course Sociology. It provides students with a textbook and digital access for 6 years. Teachers in the course will have digital access to the platform for the 6 years of the adoption. (Learning Resources)

2023/2024
N/A

2024/2025
\$26,681.29 Estimated

Gibbs M. Smith, Inc. DBA Gibbs Smith Publisher - This purchase adds additional resources to our existing resource for the Kansas History portion of 7th grade social studies. This resource was originally purchased for the 2020-21 school year. Since that purchase, more teachers now teach at least 1 section of 7th grade social studies. They need the teacher edition as well as digital access and resources. These teachers also need a class set of textbooks for the students in their course. This is a 2-year purchase to align with the original 2020 purchase. (Learning Resources)

2023/2024
N/A

2024/2025
\$59,603.14 (2 Years) Estimated

MacMillan Holdings dba MPS - This purchase includes textbooks for students in the AP Economics course and student licenses to the digital resources for 6 years. Included in the adoption are printed teacher editions with digital access to the manual plus additional teacher resources. This adoption also includes resources to prepare for the AP test and access to professional development on the product for teachers. (Learning Resources)

2022/2023

N/A

2023/2024

\$39,560.124 Estimated

MacMillan Holdings dba MPS - This purchase includes textbooks for students in the AP Psychology for 6 years. Included in the adoption are printed teacher editions with digital access to the manual plus additional teacher resources. This adoption also includes resources to prepare for the AP test and access to professional development on the product for teachers. (Learning Resources)

2022/2023

N/A

2023/2024

\$109,786.43 Estimated

Mandarin Matrix, Inc. - This one-year purchase renews the Mandarin Matrix digital resources for teachers of Chinese Immersion and their students in grades K-5 at Valley Park and Wolf Springs. It also is used in the middle school Chinese Language Arts courses for immersion students continuing into middle school at Aubry Bend and Overland Trail. Mandarin Matrix is the primary resource for teaching reading, writing, speaking, and listening skills in Mandarin Chinese. (Capital Outlay)

2022/2023

N/A

2023/2024

\$34,790.00 Estimated

Savvas Learning Company LLC - Included in this purchase request are new curricular resources for students and teachers in the following high school science courses, Chemistry, Honors Chemistry, and Physical Science. Students in these courses will receive the textbook and digital resources. Teachers will receive the teacher materials and digital resources. The purchase includes professional learning for teachers on the digital platform so they can fully utilize the resources included. Quote #265273-1 and Quote #264442-27 will be paid in three equal payments of \$229,005 over three fiscal years. (Learning Resources)

2022/2023

N/A

2023/2024 – 2025/2026

\$316,054.50 Estimated

Savvas Learning Company LLC - Included in this purchase request are new curricular resources for students and teachers in the following high school social studies courses, Modern World History, U.S. History, Economics, and AP Government and Politics. Students in these courses will receive the textbook and digital resources. Teachers will receive the teacher materials and digital resources. The purchase includes professional learning for teachers on the digital platform so they can fully utilize the resources included. Quote #265273-1 and Quote #264442-27 will be paid in three equal payments of \$229,005 over three fiscal years. (Learning Resources)

2022/2023

N/A

2023/2024 – 2025/2026

\$370,960.50 Estimated

Teacher’s Curriculum Institute LLC (TCI) - This new middle school resource provides students grades 6 & 8 with new social studies textbooks. Digital access to the resources for students is included in the purchase. Teachers of these courses will receive digital access to the teacher edition as well as in person orientation/professional learning on the new resources. (Learning Resources)

2022/2023
N/A

2023/2024
\$362,081.00 Estimated

CONTRACTS

Active Internet Technologies, dba Finalsite - Finalsite is used for the Core Communications Platform and school web sites. Year 1 of 5 (24-076) (Capital Outlay)

2023/2024
\$85,000.00

2024/2025
\$121,790.00

Agile Sports Technologies, Inc. – This purchase consists of Hudl Subscriptions for the buildings for 24/25. Hudl allows for sports teams to have video and sports analytics. (Activity Funds)

2023/2024
\$92,500.00

2024/2025
\$93,000.00 Estimated

All Point Transportation, LLC - All Point Transportation, LLC provides van or sedan transportation for our students. This contract is primarily used for transportation for our 18–21-year-old Special Needs students, some out o District McKinney Vento students and other students as determined by the District’s Transportation Department. (General Fund / SPED)

2023/2024
\$2,032,867.00

2024/2025
\$1,886,900.00 Estimated

Allen Gibbs & Houlik LC – This contract will provide audit services for the District's financial statement audit and the Activity Funds agreed upon procedures audit for FYE June 30, 2024. (General Fund)

2022/2023
\$75,000.00

2023/2024
\$80,750.00 Estimated

AspireEDU, Inc. – This contract identifies students that are most at risk of dropping out of or failing courses. Integrates with existing learning management system which is Canvas. (24-086) (Capital Outlay)

2023/2024
\$37,584.00

2024/2025
\$37,050.00

Capstone - PebbleGo Silver Package - This is an addition to K-2 PebbleGo Animal resource previously provided for elementary libraries. The Silver Package includes PebbleGo Animals, Biographies, Health, Science, Social Studies; PebbleGo Next Biographies, Health, Science, Social Studies, States & Indigenous Peoples History. This package provides a comprehensive research resource for both K-2 and 3-5 students across all elementary schools.

2023/2024

\$7,131.08

2024/2025

\$34,968.00 Estimated

Children's Mercy Hospital – This is 24-25 renewal contract for (33) social workers including 1.0 social worker supervisor. 23-24 had two separate agreements for a total of 31 Social Workers, and 1 supervisor. (SPED / At Risk)

2023/2024

\$2,462,990.19 Estimated

2024/2025

\$2,650,925.90 Estimated

Craig Homecare - Originally reported in September 2023 for a student that needs nursing services to attend school. Additional funding is needed. (SPED)

2022/2023

N/A

2023/2024

\$24,000.00 Estimated

\$6,000.00 Additional Estimate

\$30,000.00 Revised Estimated Total

Dance Team Union LLC / Southwest Airlines - The Blue Valley West Dance Team (Varsity and Junior Varsity teams) would like to attend the Dance Team Union Nationals Competition in Orlando, Florida February 12-17, 2025. The cost per person is approximately \$1,650 per person for Southwest Airlines, Dance Team Union, ground transportation and lodging. (Activity Funds)

2022/2023

\$75,000.00

2023/2024

\$80,750.00 Estimated

Eastern Kansas League - Middle and High School Eastern Kansas League Membership dues for the 2024-25 school year. (Activity Funds)

2023/2024

\$21,325.00

2024/2025

\$22,000.00 Estimated

Elavon – This cost is an estimated annual credit card processing fees through Elavon for online student fees collected through ParentVue. A \$2 fee per transaction is collected from the payees to offset the Elavon fees. (General Fund)

2023/2024

\$85,000.00 Estimated

2024/2025

\$1,000,000.00 Estimated

Gale – A Cengage Company - Opposing Viewpoints Database: Full-text articles on diverse views of research topics (\$12,156.22) Global Issues in Context: Full perspectives on issues of international importance, current world events, and topics in the news with daily updates (\$18,200.00) Gale Virtual Reference Library Hosting Fee: Annual access fee to eBooks (\$1,500.00) (Capital Outlay)

2023/2024
\$40,986.00

2024/2025
\$31,856.22

Huddle Tickets, LLC dba GoFan - Online ticketing for athletics and activities. GoFan partners with our scheduling software, our athletic team websites VNN, and NFHS Network for streaming. With this, all four of these programs will sync for a one stop shop for our community. (N/A)

2023/2024
\$0.00

2024/2025
\$0.00

Imagine Learning Inc. - Year two of a three-year agreement for Edgenuity. This is our credit recovery platform. Edgenuity is used to support students needing to recover credits. (24-058) (Capital Outlay)

2023/2024
\$27,500.00

2024/2025
\$27,500.00

Insight Global - Insight Global will provide a 90-day contract for an AV Department resource and a desktop resource technician. (24-101, 24-098) (Capital Outlay)

2022/2023
N/A

2023/2024
\$36,000.00 Estimated

Instructure Inc. - This is year three of a five-year contract for Canvas learning management system for teachers and students. The contract includes Canvas Cloud Subscription and Arc Cloud Subscription. (24-077) (Capital Outlay)

2023/2024
\$218,416.50

2024/2025
\$227,043.00

Kansas City Behavioral Health Holdco, LLC - A student will attend a private school at (KCBHH) Milestone's Academy based on an IEP team decision. (BH) (SPED)

2022/2023
N/A

2023/2024
\$37,500.00 Estimated

Kansas City Behavioral Health Holdco, LLC - A student will attend a private school at (KCBHH) Milestone's Academy based on an IEP team decision. (ES) (SPED)

2022/2023
N/A

2023/2024
\$37,500.00 Estimated

Kansas City Behavioral Health Holdco, LLC - Two students are currently transported to Milestones Academy from their homes by KCBHH. Originally reported in August 2023, adding student (ES) effective 3/28/24. (SPED)

2022/2023
N/A

2023/2024
\$80,000.00 Estimated
\$48,000.00 Additional Estimate
\$128,000.00 Revised Estimated Total

Kronos Saashr, Inc. - This contract with Kronos Saashr is for annual timekeeper support. (24-083) (Capital Outlay)

2023/2024
\$91,980.00

2024/2025
\$99,960.00

National Dance Alliance / Southwest Airlines - The Blue Valley Northwest Pack Dance would like to travel to Orlando, Florida to participate in the National Dance Alliance National Competition. This competition gives the dancers an opportunity to compete against the best in the country regardless of school size. (Activity Funds)

2022/2023
N/A

2023/2024
\$26,400.00 Estimated

NCS Pearson Inc. - Electronic behavior, achievement, and performance assessments (Q-Interactive) allows the district to administer commonly used Pearson assessments through the use of iPads. By completing a 5-year contract, we are able to locking the price at current headcount of students with disabilities. (Capital Outlay)

2023/2024
N/A

2024/2025 (5 Years)
\$232,815.00

Nearpod, LLC - Dynamic media that guides teaching and instruction and improves student outcomes. Provides opportunity for interactivity and differentiation. Aligned with K-12 digital citizenship goals and integrates with existing learning management system. (24-089) (General Fund)

2022/2023
\$109,398.34

2023/2024
\$80,000.00

OCLC, Inc. - OCLC Cataloging, Metadata & Web Dewey Renewal. These products provide access to online resources and databases for classifying and cataloging all library media materials including but not limited to books, eBooks, audio books, etc. (Capital Outlay)

2023/2024
\$24,192.69

2024/2025
\$24,746.32

ProQuest LLC - SIRS Researcher: Articles and documents exploring social, scientific, health, historic, economic, political, and global issues for middle and high school use. (Capital Outlay)

2023/2024
\$27,266.06

2024/2025
\$20,092.65

The Regents of UCLA - The Introduction to Data Science (IDS) course enters its fourth year in Blue Valley in 24-25. This purchase covers teacher and student licenses for the anticipated number of participants in 24-25. It also covers the mandatory training for our three teachers who will be new to teaching IDS. (Capital Outlay)

2022/2023
\$20,556.00

2023/2024
\$30,636.00

TechCycle Solutions LLC - This request is for computer and device repair services as 2-year pricing extension of RFP 21003. TechCycle is repairing Dell and Chromebooks equipment. This is an additional amount requested for Year 1, originally reported in July 2023. (24-068) (Capital Outlay)

2022/2023
\$288,727.72

2023/2024
\$300,000.00 Estimated
\$100,000.00 Additional Estimate
\$400,000.00 Revised Estimated Total

TechCycle Solutions LLC - This request is for computer and device repair services as 2-year pricing extension of RFP 21003. TechCycle will be repairing Dell and Chromebooks equipment. Year 2 of 2 (24-078) (Capital Outlay)

2023/2024
\$400,000.00 Estimated

2024/2025
\$400,000.00 Estimated

Turnitin LLC - Year two of a three-year subscription for Turnitin. This is a plagiarism detection software used by all five high schools. This platform integrates with Canvas for assignment submissions. (24-090) (Capital Outlay)

2023/2024
\$25,083.00

2024/2025
\$25,083.00

University of Kansas Health System - The University of Kansas Health System is to provide athletic training services to our 5 high schools and 9 middle schools. Year 5 of our 5-year agreement will be completed as of 6/1/2024. 2024-25 begins year 1 of the three year extension to expire 5/31/2027. (Activity Funds)

2023/2024
\$45,000.00

2024/2025
\$45,000.00

USIC Locating Services Inc. - This request is to approve a one-year contract extension with United States Infrastructure Corporation (USIC) to provide utility locate services for the Blue Valley Wide Area Network (WAN) fiber cable. WAN locating services are dispatched to locate Blue Valley WAN fiber cable when a Contractor/Homeowner calls 1-800-DIGSAFE requesting utility locates. There are approximately 50 miles of outside plant fiber cable that make up the Blue Valley WAN. (24-093) (Capital Outlay)

2023/2024

\$58,014.03 Estimated

2024/2025

\$80,000.00 Estimated

WORKS International, Inc. dba PublicSchoolWORKS - This is the renewal contract for Public School Works, the web-based training platform we use for all employees to complete state and federal required training. (Capital Outlay)

2023/2024

\$21,862.00

2024/2025

\$35,072.00

YMCA of Greater Kansas City - Contract is for facility rental for the YMCA before and after school program, and summer day care program for the 24-25 school year. (Revenue)

2023/2024

\$527,675.50 Est. Revenue

2024/2025

\$494,348.91 Est. Revenue

The next Finance & Operations Advisory Committee meeting will be on June 6, 2024 at 7:30 a.m. in the Board of Education Room, District Office.